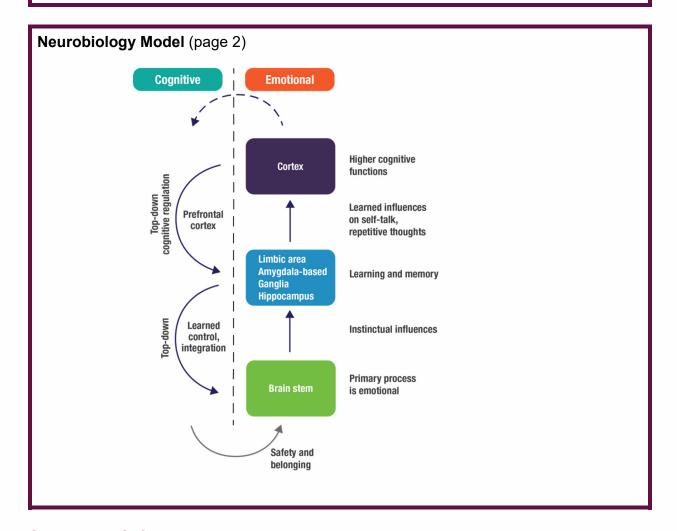


Ruby K. Payne, Ph.D. Jim Ott , S.Psy.S.

#### Introduction

# Emotional Intelligence—"Ott Definition"

Understanding one's own and others' emotions and using that information to make things better for both.



### Chapter 1 - Safety and Belonging

All emotional wellness is rooted in safety and belonging.



ANS has two subsystems



# The Autonomic Nervous System (ANS) Mental Model (Page 21)

- Everything that happens in your body is a chemical/electrical interaction
- Your body is an energy system



- Fight/flight
- Intense joy/creativity
- Sensitive/reactive to truama
- Hijacks the amygdala under stress
- Immune system stops functioning
- Digestive system stops
- Heart beat goes up
- Fire alarm



- Rest and digest
- Calm down
- Body can heal

These two systems are integrated and regulated by the prefrontal cortex

(clutch)

PFC Prefrontal cortex

# Emotional 'Tells' of the Body (page 22)

Basic response (freeze, run, fight); pacifying behaviors; distress signals

- legs and feet
- torso, chest, shoulders
- arms
- touch
- hands and fingers
- face
- eyes

# Review of Hand Model of the Brain (pages 25-29)

Physical aspects of the brain, simplified. Daniel Siegel model from the book *Mindsight*.

#### **Hand Model of Brain**

- Palm is the brain stem (involuntary and motivational systems).
- Thumb is the amygdala; the area around it is the hippocampus (together the amygdala and hippocampus make up the limbic or emotional center of the brain).
- The **cortex** is the top of the brain where thoughts are.
- The two middle fingers are the prefrontal cortex, which is the regulator of the brain.





# Comfortable/Uncomfortable Chart (pages 23–24)

# **Comfortable/Uncomfortable Body Language Chart**

<b>Body Part</b>	Comfortable	Uncomfortable
Legs/Feet	Stay where they are Move toward you	Turn away from you Move away from you Wrap legs around chair legs Kick up with foot
Torso, Chest, Shoulders	Leaning toward you Their torso is facing your torso	Moving away from you Shielding their torso with object or hands Torso splaying (e.g., sprawling in a chair) is sign of disrespect Puffing up chest is sign of disrespect
Arms	Unrestrained movement To relax someone, show inside of arms, palms up	Arms across chest and/or come down Arm freeze may indicate abuse
Touch	Arms touching someone Brief touch on arm indicates ease	Arms behind back

# Calming Techniques (pages 30-31)

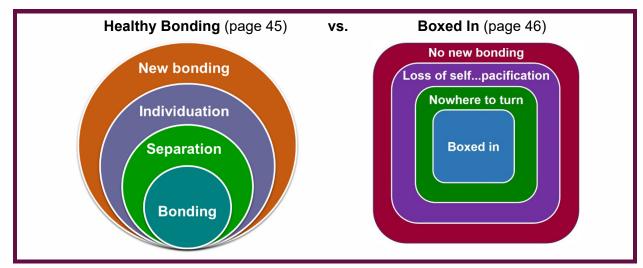
- Water
- Breathing techniques
- Mindfulness
- Tapping and Touch
- List of control
- Exercise and Physical Movement
- Look up

# **Chapter 2 – Developing Relationships in the Workplace**

### Four Attachment Styles (page 40–43)

Secure and Attached

- Insecure–Anxious-Avoidant
- Insecure—Anxious-Ambivalent
- Disorganized (Safe and Dangerous)





# Chapter 3 – What Motivates Behavior? Strong and Weak Inner Selves, Emotional Assets and Liabilities at Work

# Erikson's Stages of Psychosocial Development (pages 52–55)

1. Trust vs. distrust (Birth to 1)

2. Autonomy vs. shame/doubt (Ages 2-3)

3. Initiative vs. guilt (Ages 4–5)

4. Industry vs. inferiority (Ages 6–puberty)

5. Identify vs. role confusion (Puberty–19)

6. Intimacy vs. isolation (20s–30s)

7. Generativity vs. stagnation (40s-60s)

8. Ego integrity vs despair (60s+)

# Weak and Strong Inner Self (page 48)

Inner hurts	Inner strengths
<ul> <li>Less than</li> <li>Separate from</li> <li>Disregarded</li> <li>Unlovable</li> <li>Accused</li> <li>Rejected</li> <li>Powerless</li> <li>Inadequate</li> <li>Unimportant</li> </ul>	<ul> <li>Importance</li> <li>Value</li> <li>Worthiness</li> <li>Equality</li> <li>Flexibility</li> <li>Resilience</li> <li>Compassion</li> </ul>

### **Getting Stuck**

Where a person is in chronological age may not be where they are in emotional age. In some ways, a person can get "stuck" at the age of trauma.



# Chapter 4 – How the Workplace Creates Emotional Issues and Impacts the Story You Tell About Yourself

# The development of bias and how it impacts workplace relationships (page 70)

Area of bias	Bias for	Bias against	No judgment
Eyes (look at you, look away, etc.)			
Educational attainment level/vocabulary			
Race (same as you, not a member of the dominant race/culture/ethnicity/coun try of origin/religion, etc.)			
Gender			
Appearance (cleanliness, smell, hair)			

# McLean's Model of Narrative Ecology of Self (page 83)



- Motivational and affective themes
- Autobiographical reasoning
- Structure

Source: The Coauthored Self by K. McLean

#### Shame

Shame is learned between the ages of 18 and 24 months and is almost always triggered by a nonverbal that indicates that you are less then and separate from



#### Wounds and Betrayals

Relationships in the workplace can implicitly remind us of past events that were painful.

#### Violence in the Workplace (page 73) Person or situation -Recipient of message message that you are fear that translates to When the inner self is 'less than' or 'separate from' anger and/or anxiety weak and the end result is violence, this may be the **GUILT** is about Criticism of the progression from 'less what you did behavior than' and 'separate from' to avoidable incidents. **SHAME** is about Contempt for the who you are person Rejection, ridicule, HUMILIATION or abandonment RAGE, REVENGE, Repeated above acts in VIOLENCE, HOMICIDE, the presence of others SUICIDE

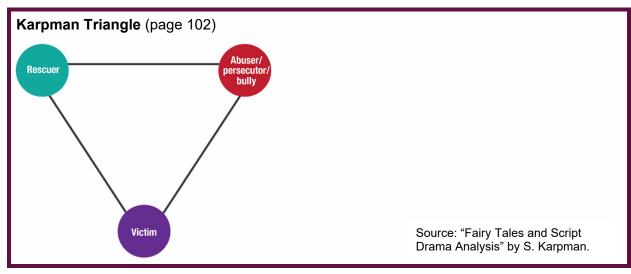
### **Chapter 5 – Stages of Adult Development**

#### **Basic Adult Development Tasks** (page 91)

- Identity—Who am I?
- Intimacy—Who am I in relationship to another?
- Independence/autonomy What can I do on my own?
- Purpose/meaning Why am I alive?
- Work/role—What value do I bring?
- Limitations of time—What do I do with the time I have?
- Aging/death—How do I deal with the aging and death of others? How do I deal with my own aging and end-of-life issues?



# **Chapter 6 – Family Patterns in the Workplace**



Here is a series of questions you can answer about your own family's emotional patterns to begin to look at how they might crop up in other settings, like the workplace. (pages 103–104)

	In your family, who?	In your workplace, who?
Is an authority figure?		
Is a caretaker?		
Is exiled, separate, cut off?		
Is the favorite?		
Do you use to get leverage for something you wanted?		
Do you have a competitive relationship with?		
Do you have a cooperative relationship with?		
Do you go out of your way to help?		

# **Examples of Other Family Patterns** (pages 104–106)

- Birth-order family patterns—firstborn, second-born, middle child, youngest
- Stepparenting family patterns
- Scapegoating family patterns
- Addiction family patterns
- Family patterns following the untimely death of a family member



## **Summary/Conclusion**

#### What Can We Do?

- Be honest with ourselves about ourselves
- Be curious about others—lean into others' stories...
- ... rather than defaulting to judgment which creates separation—leaning away from what we don't understand
- Be open to real conversations about our experiences individually and as coworkers in the workplace.

#### **Managing Our Own Lives**

To have fewer negative emotional responses in your life, it is necessary to have the following tools:

- 1. A future story and goals.
- 2. Management of time.
- 3. Management of money.
- 4. Management of self-talk
- 5. Management of your expectations of others.
- 6. Key relationships of support and respect.

#### It helps significantly to have:

- 1. Spiritual resources (highly correlated to emotional stability and resilience).
- 2. Physical exercise.
- 3. Meditation/mindfulness/prayer.
- 4. Constant sources of new learning
- 5. Daily gratitude.