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Watch our FREE webinars:
ahaprocess.com/free-webinar-series

Use our free resources–videos, articles, and more–
at ahaprocess.com

Prices subject to change.

Awards & Recognition

REVERE Golden Lamp Award, 2014
A Framework for Understanding Poverty
(Payne)
More than 1.5 Million copies sold.

FOREWORD Book of the Year, 2011
Boys in Poverty
(Payne, Slocumb)
Published by Solution Tree Press

Association for Educational Publishers,
Distinguished Achievement Winner, 2011
Boys in Poverty
(Payne, Slocumb)
Published by Solution Tree Press

Best Book Award Finalist, USA TODAY, 2010
Understanding and Engaging
Under-Resourced College Students
(Becker, Krodel, Tucker)

Association for
Educational Publishers Awards
DA Winner: Curriculum (Adult), 2011
Finalist: Golden Lamp, 2011
Innovation Award Finalist, 2011
Investigations into Economic Class
in America
(DeVol, Krodel)

Independent Publisher Book Award (IPPY)
Silver Medal Winner, 2011
Humanitarian/Social Issues Category
(Independent Publisher Book Awards)
Why Don't They Just Get a Job?
(Phillips, Garrett)

What's New? What Are We Doing Now?

Ruby K Payne, PhD

Dear Friends,

Thank you again for all you are doing to move the work forward during this 20th Anniversary year. Hearing from you at our five trainer certifications, on social media, and at #povertychat is always enlightening.
Use hashtags: #povertychat, #BridgesOutOfPoverty

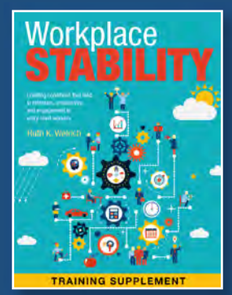
Some of our effective new tools:

- Business: Workplace Stability workshop/books and *Getting Ahead in the Workplace* (p. 3)
- K–12: online study of *Framework for Understanding Poverty* (p. 14) *The R Rules Revised Edition* (p. 18)
- Criminal Justice: *Getting Ahead while Getting Out* Reentry Model (p.11)
- Community: *Bridges* translated into Spanish (p. 4)

We hope to see you at our Addressing the Challenges of Poverty International Conference in the fall. Visit: ahaprocess.com/conference

Sincerely,
Ruby Payne

NEW Releases



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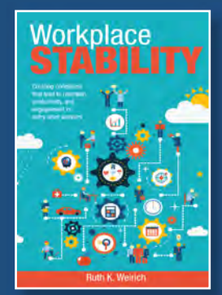
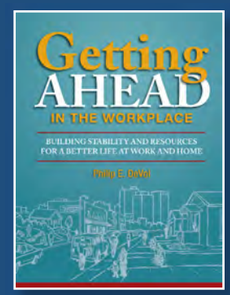


page 3 (summer release)



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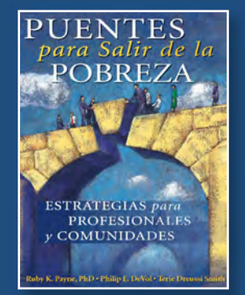

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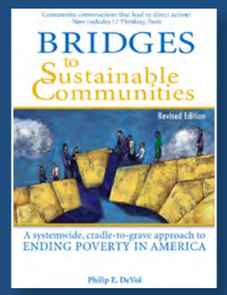

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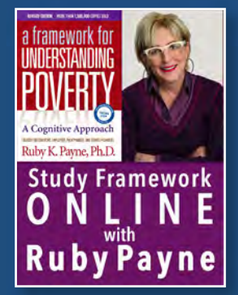

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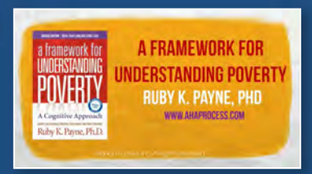
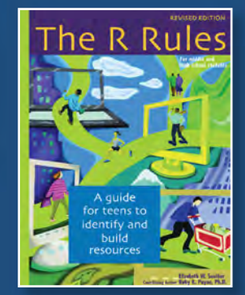


10 Actions Video Supplement and Presentation Guide

page 15



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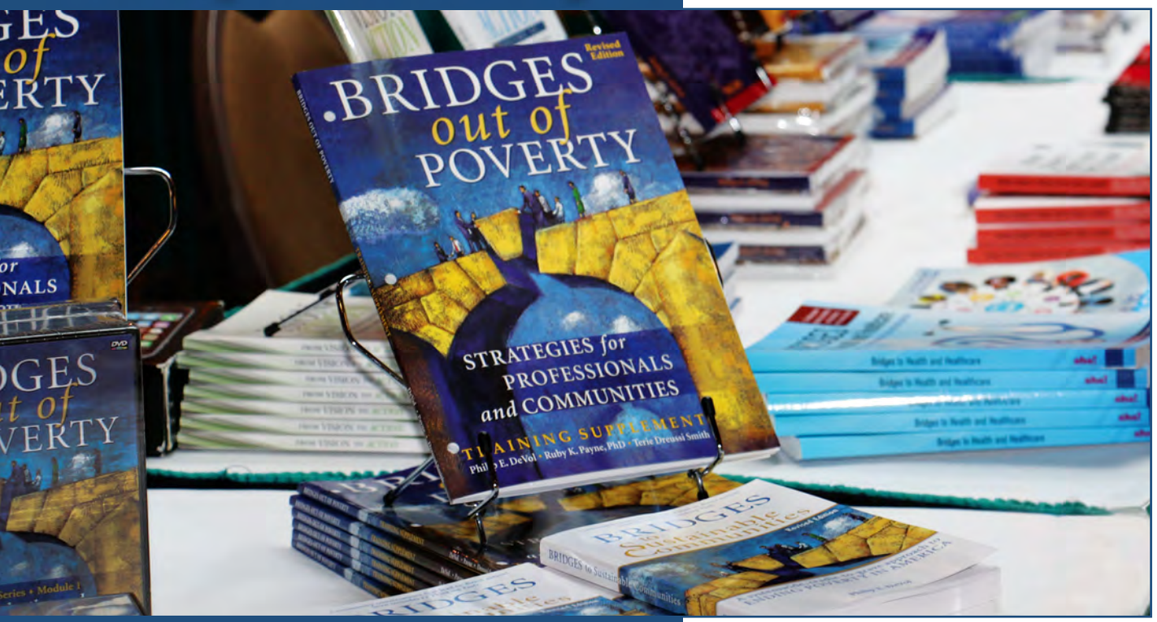
Do You Want to Be an Agent of Change?



More than 250 communities across the U.S. use Bridges Out of Poverty and Getting Ahead in a Just-Gettin'-By World constructs to help resourced and under-resourced individuals better understand and address the drivers of generational poverty. Social service organizations, educators, churches, healthcare providers, businesses, and prison reentry groups have achieved amazing results with the individuals they serve and have used Bridges Constructs to help formulate policies that better support the needs of people from poverty.

Be inspired by the many ways communities are leveraging Bridges Out of Poverty to achieve great results by reading their stories in our latest publication, *From Vision to Action, Volume II.* Interested in learning more about how Bridges Out of Poverty workshops and training can help your organization make a bigger impact?

Call (800) 424-9484 to learn more about the program and how to become a Bridges Community.

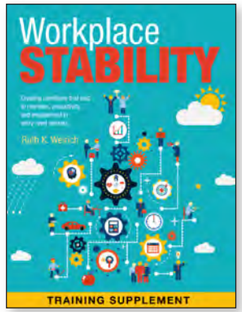
Featured Workshops

- Bridges Out of Poverty
- Applying Bridges Concepts
- Bridges to Sustainable Communities
- Getting Ahead in a Just-Gettin'-By World
- Getting Ahead while Getting Out
- What Every Church Member Should Know About Poverty
- Bridges to Health and Healthcare
- Workplace Stability
- The R Rules
- Bridges Out of Poverty Trainer Certification

Resources for Business

Creating conditions that lead to retention and productivity

NEW



NEW Workplace Stability Training Supplement*

Author: *Ruth K. Weirich*

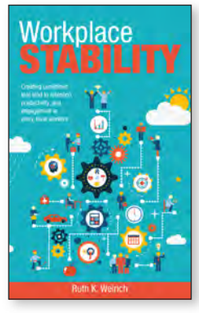
This supplement accompanies the Workplace Stability workshop (one book for each participant), a training that provides employers and managers tools that address the issues of workplace instability. To book this training or ask questions, please call (800) 424-9484 or email us at info@ahaprocess.com

You'll learn to:

- Recognize the range of factors that create instability for employees
- See how instability, employee performance, and profitability are related
- Identify the most effective techniques and tactics for increasing workplace stability
- Create an action plan best suited to your business and its culture and employees

Order when booking your training.

Workbook $12 (WSTABIL)

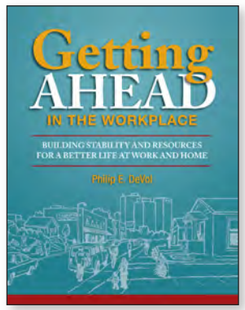


COMING SOON Workplace Stability*

Author: *Ruth K. Weirich*

Summer Release

Paperback $17.95 / 5+ $14.95 (upcoming)



NEW Getting Ahead in the Workplace Workbook

Author: *Philip E. DeVol*

Getting Ahead in the Workplace is a workbook of 15 facilitated sessions to help under-resourced people build resources and gain control over their future stories for a better life at home and at work.

Participants create their own success by investigating:

- The realities of conditions at home/work/community and how they impact stability
- The "hidden rules" and special language of getting ahead in the workplace
- How to build resources and relationships that open doors and help keep them open
- Practical skills for dealing with change and creating stability at work and at home
- The power of intentionally creating and following a new future story plan

*Use with *Facilitator Notes for Getting Ahead in a Just-Gettin'-By World,* page 8

Workbook $19.50 / 10+ $16.50 (BGETTWORK)

NEW Workplace Stability Workshop

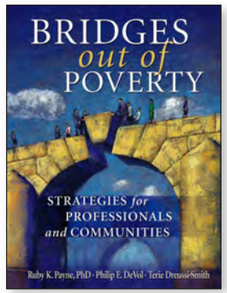
Executives, managers, supervisors, and human resources personnel will gain the tools to improve employee retention and reduce employee turnover while accessing the hidden talent in their organization.

This workshop will provide the knowledge and tools to:

- Reduce employee turnover
- Stabilize your employees/improve your bottom line
- Reduce employee costs
- Identify hidden talent in your organization
- Improve employee performance/increase profits
- Improve employee motivation/lessen "organizational slack"
- Improve employee retention rates

Audience: Business

What Are the Basic Constructs of Being an Agent of Change?



Bridges Out of Poverty: Strategies for Professionals and Communities*

Authors: *Philip E. DeVol, Ruby K. Payne, PhD, Terie Dreussi-Smith*

Focuses on the needs of social service providers and other helping professionals, such as workers in hospitals and correctional facilities who assist people in poverty. *Bridges* addresses workplace issues with information about mentoring and improving work performance.

Paperback $25 / 5+ $18 (BBRID) **eBook $14.99** (EBOOKBRID)

Bridges Out of Poverty Audio Book

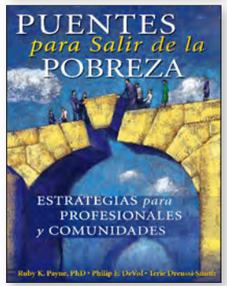
Listen to *Bridges Out of Poverty* audio book on CD read by Tom Blair and other voices, with the introduction read by co-author Philip DeVol. Includes book.

Audio book 7-CD set includes book $45 (KIT-BRIDGE AUDIOBOOK)

Bridges Out of Poverty Training Supplement*

This workbook is used in conjunction with Bridges Out of Poverty workshops and the book. It contains highlights covered in the training. Download five sample pages at www.ahaprocess.com

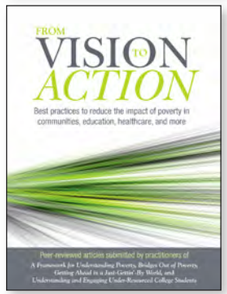
Workbook $12 (WBRIDGE3)



Puentes para Salir de la Pobreza: Estrategias para Profesionales y Comunidades*

The groundbreaking work *Bridges Out of Poverty: Strategies for Professionals and Communities* by Ruby Payne, Philip DeVol, and Terie Dreussi-Smith is now available in Spanish.

Paperback $25 / 5+ $18 (BBRID-SPAN)

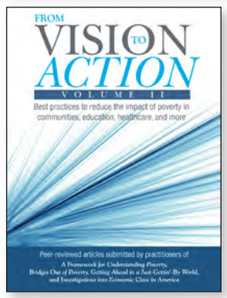


From Vision to Action, Volume I: Best Practices to Reduce the Impact of Poverty in Communities, Education, Healthcare, and More

Bridges communities, sectors, and P–20 education have taken ownership of aha! Process concepts, then advanced the work with innovations and best practices shared here.

Authors: Bonnie Bazata, Carroll Clark, Beth Clark-Thomas, Elain Ellerbe,Teresa Johnson, R. H. Nicholson, Jim Ott, Jacalyn Reynolds, Michael Saccocio, Ermina Soler, Lisa Stoddard, Carol Taylor, Kellie Valenti, Nancy Varian.

Paperback $14.95 / 5+ $12.95 (BVISION) **eBook $9.99** (EBOOKVISION)



NEW From Vision to Action, Volume II: Best Practices to Reduce the Impact of Poverty in Communities, Education, Healthcare, and More

Bridges Out of Poverty Champions share results and best practices in a series of case studies of great work taking place across the country by organizations representing catalysts for change in the way we work with individuals struggling to get ahead.

Authors: Karen Barber, Allan Barsema, Bonnie Bazata, Sarah Estes-Smith, Scott Hancock, Chuck Holt, Ryan Jacoby, Gillian King-Cargile, James Martin, Tom Martindale, Deborah Price, Sharon Ray, Al Rivett, Dan Rosensweig, Michael Saccocio, Kellie Valenti, Amber Werner.

Paperback $14.95 / 5+ $12.95 (BVISION2) **eBook $9.99** (EBOOKVISION2)

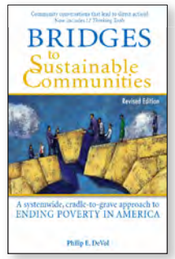
View our newly created Bridges Out of Poverty Champions playlist at Youtube.com/ahaprocess.com

Bridges Out of Poverty Workshop

Increase your effectiveness in working with people from poverty. Learn how economic differences impact opportunities for success—and create an action plan to help you improve services to clients and increase retention rates for new hires from poverty.

Audience: Employers, community organizations, law enforcement, counselors, and healthcare and social service providers

Want More Tools? Be Part of the Larger Effort



REVISED EDITION Bridges to Sustainable Communities: A Systemwide, Cradle-to-grave Approach to Ending Poverty in America*

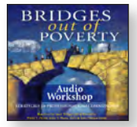
Author: *Philip E. DeVol*

People ask, "How do I implement Bridges in my organization, business, or community?" The answers are here in a collection of papers published by Philip E. DeVol, a leading voice in helping people come together to end poverty. Includes proven best practices.

Paperback $17.95 / 5+ $14.95 (BBRIDCOMM) **eBook $9.99** (EBOOKBRIDCOMM)

Bridges to Sustainable Communities Audio Book

Audio book mp3 files $35 (KIT-BCOMAUDIOBOOK)

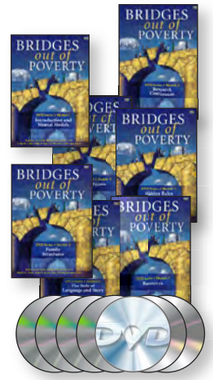


Bridges Out of Poverty Audio Workshop

Presenter: *Jodi R. Pfarr*

Jodi's humor-filled presentation helps apply Bridges concepts to your own staff and organization. Listen again and again. Fulfills prerequisite for Trainer Certification.

Audio workshop mp3 files $199 (KIT-BRID AUDIOWKSHOP MP3)



Bridges Out of Poverty DVD Series*
Supplement for Bridges-Certified Trainers

This series, with selections by Terie Dreussi-Smith (co-author) and Jodi Pfarr, illustrates the main points of the first day of Bridges Out of Poverty training and will assist you in presenting to your organization. Not suitable for self-training.

Bonus: mp4 files.

7-DVD set ~~$595~~ $349 (V-BRIDGE)

Single DVD $75 (VBRID1, VBRID2, etc)

Modules
1 Intro and Mental Models
2 Research Continuum
3 Key Points
4 Hidden Rules of Class
5 Family Structure
6 Role of Language
7 Resources

Licensing option: Buy one copy and then purchase site licenses to copy for your other sites at ~~$200~~ $100

mp4 Video Files of Bridges Out of Poverty

Review the work on your iPod—all 7 modules.

(not for projection) **mp4 video files** $50 (IBRID)

Jodi's Stories DVD

Presenter: *Jodi R. Pfarr*

A video companion to the book *Bridges Out of Poverty* illustrating Bridges concepts through entertaining and insightful real-life stories.

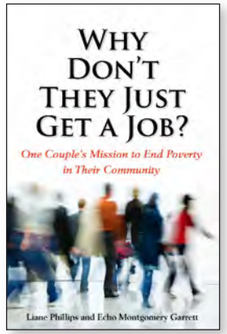
DVD ~~$99~~ $50 (DJSTORY)

Bridges Trainer Certification

Become a Bridges-Certified Trainer and take this information back to your organization.

Audience: Employers, community organizations, law enforcement, counselors, and healthcare and social service providers (prerequisite: Bridges Out of Poverty workshop)

More Resources for Business



Why Don't They Just Get a Job? One Couple's Mission to End Poverty in Their Community

Authors: *Liane Phillips, Echo Montgomery Garrett*

Putting thousands of people to work, keeping them employed, changing the local economy, improving lives. Dave and Liane Phillips have accomplished all this in a sustainable way. In short, it's the story of how Cincinnati Works works.

Hardcover book $21.95 / 5+ $16.50 (BWHYJOB) **Bulk price** 100+ $13.50

ePUB **eBook $14.99** (EBOOKWHYJOB)

Hidden Rules of Class at Work*

Authors: *Ruby K. Payne, PhD, Don L. Krabill*

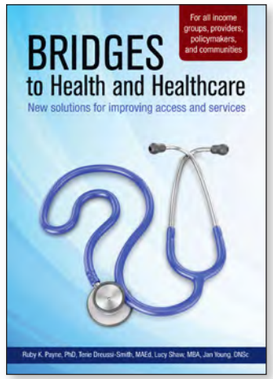
Written for those who supervise others, this book looks at how issues of class determine one's ability to survive and be promoted in the workplace—and offers necessary tools.

Paperback $25 / 5+ $18 (BHIDD)

ePUB **eBook $14.99** (EBOOKHIDD)

Innovative Patient Engagement

NEW



NEW Bridges to Health and Healthcare*
New Solutions for Improving Access and Services

Authors: *Ruby K. Payne, PhD, Terie Dreussi-Smith, MAEd, Lucy Shaw, MBA, and Jan Young, DNSc*

Bridges to Health and Healthcare uses the Bridges Out of Poverty framework to gain a deeper understanding of what it means to be an underserved American, and offers up prototypes for successful healthcare initiatives with breakthrough approaches that have successfully and cost-effectively improved access and services for all.

Paperback $25 / 5+ $18 (BHEALTH)

ePUB **eBook $14.99** (EBOOKHEALTH)

View a video on Bridges to Health and Healthcare at:
ahaprocess.com/solutions/healthcare/

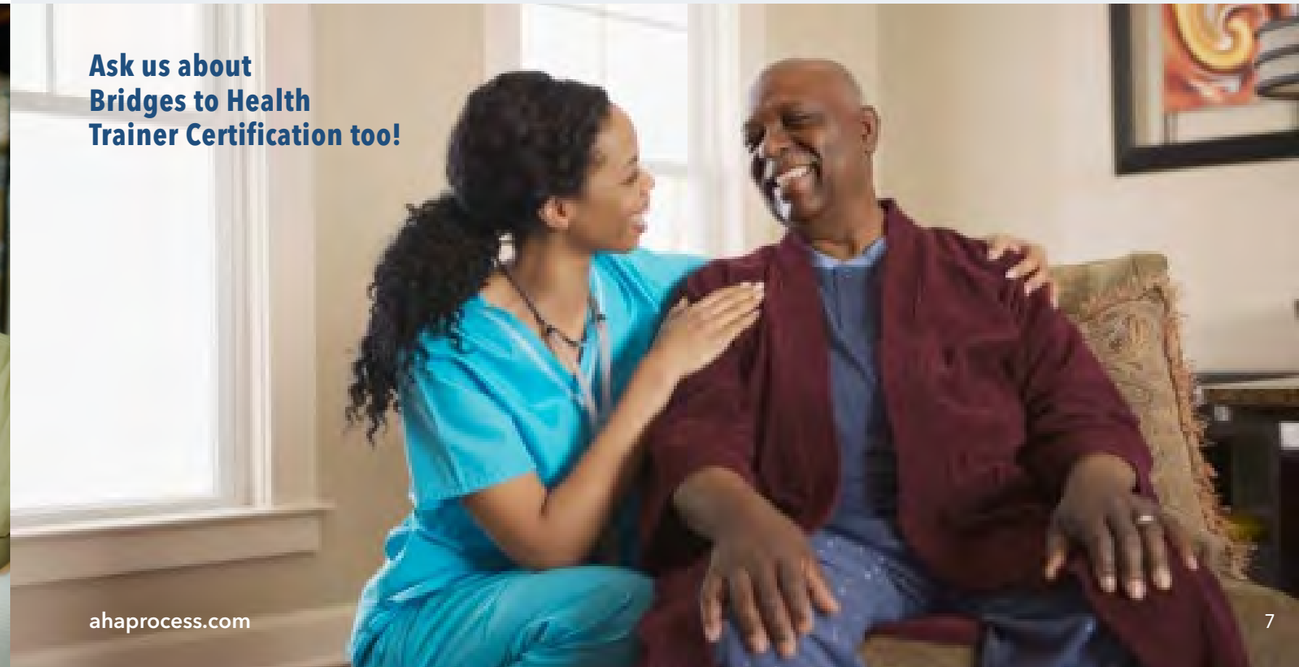
NEW Bridges to Health and Healthcare Workshop

Public health policymakers and healthcare providers will gain a deeper understanding of the obstacles faced by patients from poverty and drivers of patient non-compliance in order to develop strategies for improved access and outcomes across the socio-economic spectrum. Participants will learn to:

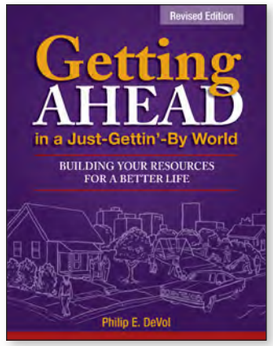
- Reduce the healthcare gap, especially for those at risk
- Reduce costs while achieving more successful patient outcomes
- Communicate complex medical information more clearly
- Engage all stakeholders in planning new practices for healthier communities
- Increase community cohesion linked to improved population health

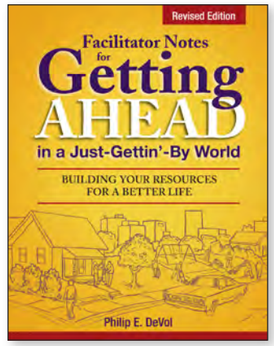
Audience: Community leaders; clinical staff; private, nonprofit, and public health sectors

Ask us about
Bridges to Health
Trainer Certification too!



Want to Help the Under-Resourced Get Ahead?





Getting Ahead Workbook and Facilitator Notes Set

(see information at right)

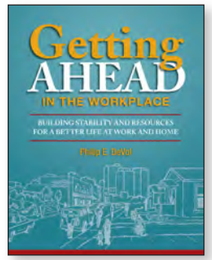
2-book set $38/10+ $32 (KIT-GETTAHEAD)

Hacia Adelante en un Mundo en que Solo se Sobrevive

2-book set $35/10+ $30

Includes Future Story Portfolio label. (KIT-GETTAHEAD SPAN)

NEW



Getting Ahead in the Workplace Workbook

Workbook $19.50/10+ $16.50 (BGETTWORK)

See page 3

Getting Ahead in a Just-Gettin'-By World: Building Your Resources for a Better Life*

Author: *Philip E. DeVol*

A workbook provides an opportunity for people who are struggling to get by to take charge of their lives. In groups of 10 or 12, the participants investigate the impact that tough times have had on them and their communities. New information on resources, the multiple causes of poverty, and the hidden rules of economic class is used to build plans for new future stories. Sold with facilitator guide.

Paperback $19.50 / 10+ $16.50 Includes Future Story Portfolio label.
Specify English/Spanish (BGETT, BGETT-SPAN))

Facilitator Notes for Getting Ahead in a Just-Gettin'-By World

Includes the philosophy, process, theory of change, and module-by-module instructions for facilitating Getting Ahead. Also provides information for sponsors, funders, and community collaboratives on how to support Getting Ahead graduates as they take action on the plans they make for building resources. Information on collecting evidence, support for facilitators, and model fidelity helps create sustainable initiatives.

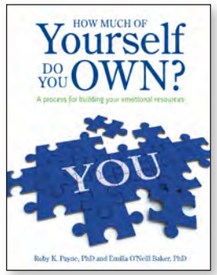
Paperback $19.50 / 10+ $16.50 Specify English/Spanish (MGETT, MGETT-SPAN)

8 Webinar Facilitator Sessions for Getting Ahead

Supplement to facilitator training: DVD includes eight recorded sessions covering all the Getting Ahead modules, in detail, with Philip DeVol, facilitators, and Getting Ahead graduates/co-facilitators.

8 one-hour sessions $165 (DVD-GETTAHEAD) **with 2-book set** $199 (KIT-GAWEBINAR)

Staying Ahead: Want Better Emotional Resources?



NEW How Much of Yourself Do You Own? A Process for Building Your Emotional Resources

Authors: *Ruby K. Payne, PhD and Emilia O'Neill Baker, PhD*

The purpose of this book is to reclaim parts of ourselves that we have lost or set aside. The process provides tools to identify our true emotions and needs, deal with our emotional losses, and find the resources to heal, use our energy wisely, make healthy choices, experience significant learning, and develop action plans for long-lasting change.

Paperback $18 / 10+ $16.50 (BHOWMUCH)

Getting Ahead Facilitator Training

Learn to be a Getting Ahead facilitator and work with adults in poverty. Learn about the impact of poverty; assess, plan for, and build resources; and create a mental model of community prosperity. Facilitator training includes philosophy, theory, motivation and incentives, long-term support, mental models, content and process, and practice sessions.

Audience: Employers, community organizations, law enforcement, counselors, and healthcare and social service providers

Want to Gather Data?

aha! Process is proud to introduce a variety of resources to track and measure Bridges and Getting Ahead program success.

CharityTracker PLUS

Simple, cost-effective tool for Getting Ahead facilitators to enter and track investigator self-assessment resource growth, stability scale, calculate return on investment, and model fidelity elements—all eight embedded in a case management system.

Cost $25 per month per user. To get started, email: info@charitytracker.com

See video at: https://youtu.be/Hq7nN8DNBC0

MPOWR™

Read more in *Bridges to Wholeness* (below)

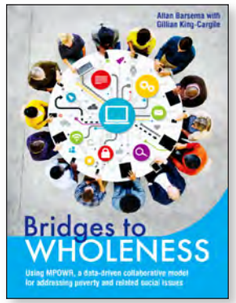
- Robust, person-centered, data-driven collaborative case management system for community organizations to help support the whole person. Cost: $50 per month per user, plus one-time $600 set-up fee and $600 yearly maintenance. www.MPOWR.com
- Standalone Getting Ahead Assessment Module to run and monitor Getting Ahead groups for tracking attendance, investigating self-assessment of resources, using stability scale, calculating return on investment, and modeling fidelity elements.

Cost $200 per Getting Ahead participant, plus one-time $200 set-up fee. To get started, email: brooke.saucier@supplycore.com

Beacon Voice Getting Ahead Stability App

Smartphone app for Getting Ahead investigators and graduates to enter self-assessment data, record and monitor daily stability, and track resource-building activities. Search "Getting Ahead Beacon Voice" on Google Play Store or iTunes. **Cost** FREE

See video at: https://youtu.be/-5Vqz0GcrIE



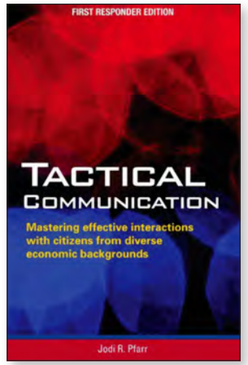
NEW Bridges to Wholeness: Using MPOWR, a Data-Driven Collaborative Model for Addressing Poverty and Related Social Issues*

Authors: *Allan Barsema with Gillian King-Cargile*

MPOWR is a technology-based data system, and Bridges Out of Poverty is a set of constructs and tools used to address poverty. Together they help organizations share information, monitor collective impacts, and verify and report results for individuals struggling to escape poverty. This book describes how to use this collaborative, data-based model to support the whole person.

Paperback $14.95 / 5+ $12.95 (BWHOLE) ePUB **eBook $9.99** (EBOOKWHOLE)

Want a More Effective, Safer Approach for First Responders?



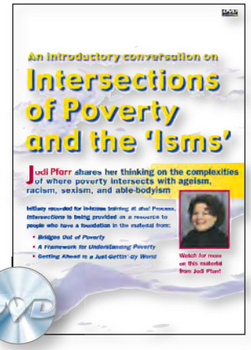
Tactical Communication: First Responder Edition

Author: *Jodi R. Pfarr (with contributions from Ruby K. Payne, PhD and Philip E. DeVol)*

Tactical Communication gives you tools to help control the scene, stay safe, and gain the cooperation and respect of people from all economic backgrounds. This new edition of *Tactical Communication* by Jodi Pfarr broadens the work for law enforcement to all first responders, with added stories from firefighters and emergency medical service providers.

Increases officer safety, effectiveness, and leadership skills.

Paperback $17.95 / 5+ $14.95 (BTACT) ePUB **eBook $8.99** (EBOOKTACT)



An Introductory Conversation on Intersections of Poverty and the 'Isms'

Author: *Jodi R. Pfarr*

Jodi Pfarr shares her insights on the complexities of where poverty intersects with ageism, racism, sexism, able-bodyism, and other "isms."

Initially recorded for in-house training at aha! Process, *Intersections* is being provided as a resource to people who have a foundation in the material from:

- *Bridges Out of Poverty*
- *A Framework for Understanding Poverty*
- *Getting Ahead in a Just-Gettin'-By World*

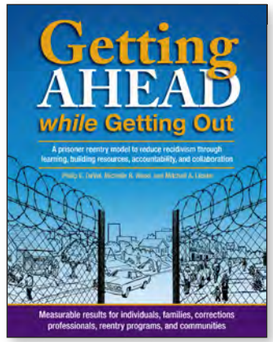
Single DVD $19.99 (DINTER)

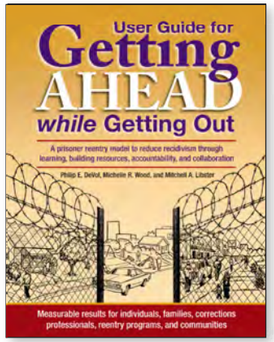
Tactical Communication for First Responders Workshop: Gain Effective Interactions by Understanding Class

This workshop offers first responders a set of tools that help: (1) control the scene, (2) keep everyone safe, (3) gain the cooperation and respect of people from all economic backgrounds, (4) gather better information from people regardless of economic backgrounds, (5) increase effectiveness on calls, and (6) reduce miscommunication or misunderstanding of instructions. Based on the book *Tactical Communication* which tailors information from the Bridges Out of Poverty workshop to help first responders understand class.

Held Back by a Criminal Record?

NEW *Try Our Reentry Model*





NEW Getting Ahead while Getting Out* A Prisoner Reentry Model to Reduce Recidivism through Learning, Building Resources, Accountability, and Collaboration

Authors: *Philip E. DeVol, Mitchell Libster, Michelle Wood*

A reentry model providing citizens returning from incarceration and their families a comprehensive, community- and relationship-based approach to reentry that begins in pre-release and follows through with long-term support.

Paperback $19.50 / 10+ $16.50 (BGETTOUT)

NEW User Guide for Getting Ahead while Getting Out Model*

A guide for facilitators, funders, sponsors, and corrections officials to make best use of the Getting Out classes and engage previously incarcerated persons, their families, volunteers, community organizations, and people in corrections as problem solvers who work shoulder to shoulder to create communities where everyone can live well.

Workbook $19.50 / 10+ $16.50 (MGETTOUT)

NEW Getting Ahead while Getting Out Workbook and User Guide Set

(see information above)

2-book set $38 / 10+ $32.50 (KIT-GETTOUT)

Watch a video by authors:
YouTube.com/ahaprocess/GettingAheadWhileGettingOut

Getting Ahead while Getting Out Reentry Model

Our model works with offenders, their families, Bridges Communities, existing reentry programs, correctional facilities, and communities to support ex-offenders, strengthen families, reduce recidivism rates, and build communities where everyone can live well.

Tools and training include:

- Getting Ahead while Getting Out curriculum for offenders
- Getting Ahead workbooks for family members
- Bridges workshops for corrections staff
- Data collection evaluation tools
- Bridges community support

This program carries real and true hope for the participants. It creates a support system inside and outside of these walls. It also instills a sense of camaraderie among the participants.

—Inmate from Marion, Ohio

NEW Getting Ahead while Getting Out Facilitator Trainer Certification

Learn how to organize, evaluate, and facilitate the pre-release workbook. Covered topics include recruiting, orientation, budgeting, philosophy, process, theory, and module-by-module instructions. Participants will also learn how to work in correctional facilities and with returning citizens. Using the workbook and the accompanying user guide for Getting Ahead while Getting Out, participants will be able to build long-term community support for returning citizens and their families based on the complete Getting Ahead while Getting Out reentry model.

***Workshop available ♦ ahaprocess.com ♦ (800) 424-9484**

K–12 Solutions

aha! Process, Inc.
A Ruby Payne Company

Since 1995, aha! Process has been supporting K–12 schools with professional development to help drive improved outcomes for under-resourced learners. Based on the research of Ruby K. Payne, PhD as outlined in her award-winning book, *A Framework for Understanding Poverty,* our programs help teachers better understand the barriers faced by under-resourced students and adopt specific strategies to overcome them. We deliver practical tools—not theoretical solutions—that you can immediately put to use in the classroom to increase student engagement and achievement while reducing disciplinary issues.

We offer on-site professional development, books/DVDs, online training, trainer certification, consulting, and more to support educators with their school improvement initiatives. Interested in learning more about how aha! Process workshops and training can help your organization make a bigger impact?

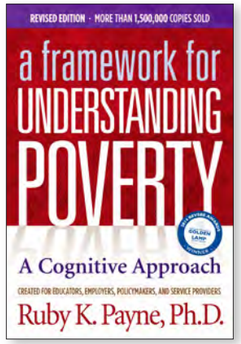
Call (800) 424-9484 to learn more and design a professional development program to meet your specific needs.

Featured Workshops

- A Framework for Understanding Poverty
- Research-Based Strategies
- Hear Our Cry: Boys in Crisis
- Building Emotional Resources
- How to Motivate Students to Increase Performance
- Getting Ahead for Parents
- Trainer Certification for A Framework for Understanding Poverty

ahaprocess.com

Want to Understand the Reality of Poverty?



More than 1.5 million copies sold!

A Framework for Understanding Poverty: A Cognitive Approach*

Author: *Ruby K. Payne, PhD*

Framework has been updated and expanded!
The 5th edition features an enhanced chapter on instruction and achievement; greater emphasis on the thinking, communication, and learning patterns involved in breaking out of poverty; plentiful citations; and new case studies and data. It also details findings about interventions, resources, and causes of poverty, as well as a review of the outlook for people in poverty—and those who work with them.

Paperback $25 / 5+ $18 (BAFRA) **eBook $14.99** (EBOOKAFRA2)

Framework 5th Edition Audio Book

Read by author Ruby K. Payne, PhD

Listen to this book while you drive or walk. The files are on one CD in mp3 format.
Bonus: PDFs of selected charts and all appendixes. **Audio Book CD** $30 (KIT-POVAUDIOBOOK)

A Framework for Understanding Poverty Audio Workshop Kit

Includes CDs of day one and day two and three books. With two CDs, Dr. Ruby Payne has captured much of the heart, soul, and content of aha! Process, Inc.'s popular workshop, A Framework for Understanding Poverty. Recorded live. Fulfills prerequisite for trainer certification.

Kit: 2 CDs and 3 paperback books $295 (KIT-FRAMAUDIO)

2014 REVERE AWARDS GOLDEN LAMP WINNER

A Framework for Understanding Poverty Workbook: 10 Actions to Educate Students*

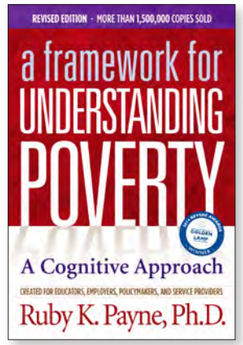
Newly updated to focus on the **10 Actions to Educate Students** with concrete actions that raise the achievement of under-resourced students, as well as understanding your personal experience of economic classes.

Workbook $12 (WAFRA2)

Study Online

NEW

Study A Framework for Understanding Poverty Online



To help students meet the rigorous demands of school today, teachers need access to a wide variety of tools and support mechanisms. Based on Ruby K. Payne's work, this digital learning experience trains educators to understand key issues students in poverty face and the critical supports that can be provided that help them to excel. This fully facilitated learning experience will provide an in-depth understanding of this work and will help participants be ready to implement these supports with students immediately! Ask about CEUs and graduate credit in addition to a certificate of completion.

Course Components

- Professionally authored content summaries for quick review and application.
- Video links to questions answered by Ruby Payne!
- Digital copies of *A Framework for Understanding Poverty* and the accompanying *10 Actions to Educate Students Workbook.*
- Fully facilitated discussion questions, allowing for deeper content exploration.
- Critical application activities with facilitated support and feedback on the status of plans for implementing the framework!

Individual or small group pricing available.

# of People	*Online Training (6 hours)	Online Training Including Facilitated Implementation (12-14 hours)
1	$ 125	–
2–4	$ 280	$ 350
5–10	$1000	$1350
11–20	$1300	$1750
21–75	$1500	$2350
76–200	$2000	$2500
200+	$2350	$3000

Prices subject to change.
*Fulfills prerequisite for Framework Trainer Certification

Selected Workshops for K–12

A Framework for Understanding Poverty: 10 Actions to Educate Students

This updated workshop has in-depth information to help you understand class differences and 10 actions you can implement the next day to achieve impact. Participants learn concrete actions that raise the achievement of under-resourced students, better understand their own experience with economic class, and learn how to develop stronger relationships with their students to impact behavior and achievement. Topics include: resources, relationships, hidden rules, mental models, family structure, updated case studies, family dynamics, your personal experience with class, the role of language registers, discourse patterns and story structure, and relationships.

Audience: All levels of educators

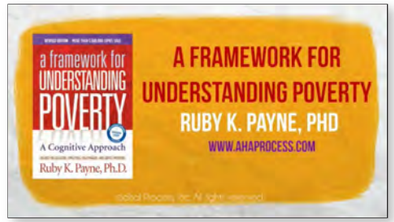
Building Emotional Resources at School and at Home

This workshop will provide tools and strategies for administrators, teachers, and counselors to more effectively address the emotional issues that students and parents are bringing to school. This workshop uses a wide variety of strategies, tools, and research to assist individuals in developing emotional resources to better address the daily stresses of life, as well as to identify and manage mental health-related issued that affect the students and the classroom.

Audience: The workshop includes a component for parents. Tools and strategies for education, care, and discipline at home.

Want to Train Others?

NEW

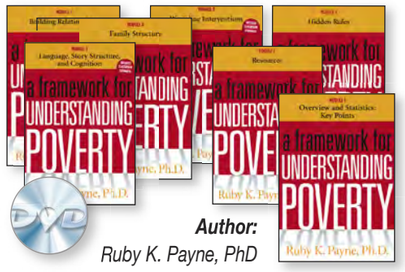


NEW Framework/10 Actions Video Supplement and Presentation Guide

Developers: *Chestin Auzenne-Curl & Kaleah Hicks*

Supplement your training with these clever animations and video clips of Ruby Payne on key concepts—developed by two Framework-Certified Trainers. Contains Tammy's Story/People Like Us video clips (20 min.)—one for each of the 10 actions and three or four additional ones for good measure.
115 minutes
Watch excerpt: www.ahaprocess.com/LivingWage

USB and Presentation Guide Set: $99 ($75 for lifetime certified trainers)
(MFWDIGSUP-USB) Downloadable EFWDIGSUP



Author:
Ruby K. Payne, PhD

mp4 Video Files ~~$100~~ $50 (IDVD)

A Framework for Understanding Poverty DVD Series

Recorded in seven modules, this series helps certified trainers take the lessons of *Framework* to their own organizations. Comes with free *Framework* mp4 files.

mp4 Video Files ~~$387~~ $350 (KIT-DVD1-7)

Licensing option: Buy one copy and then purchase site licenses to copy for your other sites at ~~$200~~ $100

Modules
1 Overview and Statistics: Key Points
2 Resources
3 Language, Story Structure, and Cognition
4 Family Structure
5 Hidden Rules
6 Discipline Interventions
7 Building Relationships

Single DVD $75

People Like Us DVD

People Like Us: Social Class in America is a 2-hour TV special examining life through our country's unique class structure—stories of family traditions, class mobility, and different lifestyle choices.

Single DVD $99 (DPEOPLE)

Created by Louis Alvarez & Andrew Kolker, Peabody Award winners

Video Clip Training Packages–DVDs

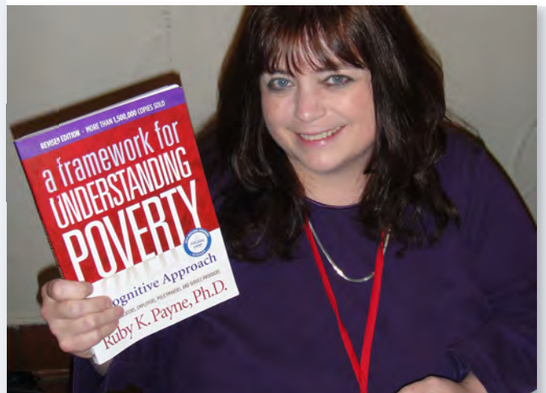
These packages of popular movies and associated excerpted clips are available to aid you in your training for *A Framework for Understanding Poverty* and *Under-Resourced Learners.* The movie and the associated clip are single-user license.

Use movie clips to illustrate your point:

PACKAGE A: 12 videos $250 (KIT-DCLIPS)
PACKAGE B: 5 videos $80 (KIT-DCLIPS2)

with suggestions for using them!

More details at www.ahaprocess.com/store



Framework Trainer Certification

Framework Trainer Certification is for professionals who wish to bring the power of 10 Actions to their own organizations. The training includes in-depth work on *A Framework for Understanding Poverty* (day one) and *Research-Based Strategies* (day two) seminars. In-depth research and training materials are provided (prerequisites: *A Framework for Understanding Poverty* and *Research-Based Strategies*).

Audience: All levels of educators

Want to Know What Works?

Research-Based Strategies: Narrowing the Achievement Gap for Under-Resourced Students*

Author: *Ruby K. Payne, PhD*

Sequel to *Framework.* The only resource to offer an at-a-glance "menu" of challenges, strategies, and related research. It's an all-in-one guide to academic, behavioral, and community solutions.

Easy to use: You choose the academic, behavioral, or community-based concern or challenge. Two handy charts take you quickly through more than 50 research-based strategies, their explanations, and multiple research citations for every strategy.

Paperback $25 / 5+ $18 (BRESEARCH) **eBook $14.99** (EBOOKRESEARCH)

Video Clips Illustrating Research-Based Strategies

Illustrating concepts from *Research-Based Strategies,* these 30 video clips in mpeg format can be conveniently inserted into your training PowerPoint. Perfect for certified trainers.

mp4 video files $39 (DRESEARCH)

Putting the Pieces Together*

Author: *Kim D. Ellis*

A companion to *Research-Based Strategies,* with additional classroom strategies that move elementary students' thinking from concrete to abstract. Helps make teaching the how and why of learning much easier.

Paperback $13 / 5+ $10 (WPUTT)

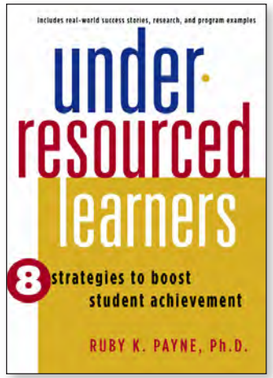
eBook $9.99 (EBOOKPUTT)

Research-Based Strategies Workshop

A Framework sequel, *Research-Based Strategies* provides educators with hands-on techniques that help them narrow and then eliminate the achievement gap for all students, especially under-resourced students. Reduce your planning and response time and improve your effectiveness. Develop more immediate, reliable intervention strategies. Address students' challenges early.

Audience: Elementary-level educators and core subject secondary-level educators

Want Specific Tools to Assess and Intervene?



Under-Resourced Learners: 8 Strategies to Boost Student Achievement*

Author: *Ruby K. Payne, PhD*

Millions of school-age children are "under-resourced" and at risk of failure in school. This book identifies resources all students need and delivers proven, practical strategies for building up these resources for every student in the school. Determine best strategies and interventions—and develop strategies for building relationships and increasing family support systems. Monitor progress and adjust strategies for student success.

Inside you'll find:

- Strategies for developing relational learning
- Tools for identifying procedures to reduce discipline referrals
- Six-step process for following each student's performance—and addressing Adequate Yearly Progress (AYP)
- Checklists for assessing resources of students
- Strategies for working effectively with parents

Free downloadable Study Guide on website.

Paperback $25 / 5+ $18 (BUNDER)

eBook $14.99 (EBOOKUNDER)

Under-Resourced Learners: 8 Strategies to Boost Student Achievement DVD Series

A gold mine of best practices and interventions. Perfect for mentoring new teachers, for staff development, to accompany a book study, and for your faculty meetings.

Bonus: Roleplay vignettes with Ruby Payne, Rita Pierson, real students, and administrators to demonstrate key concepts.

Price of set ~~$987~~ $399 (KIT-URL DVD)
Single DVD ~~$175~~ $75 (DVD#-URL)

DVD Modules

1. Assess resources (DVD1-URL)
2. Build relationships of mutual respect with students (DVD2-URL)
3. Teach formal register and story structure (DVD3-URL)
4. Negotiate the abstract representational world (DVD4-URL)
5. Teach appropriate behaviors (DVD5-URL)
6. A six-step process (DVD6-URL)
7. Build relationships of mutual respect with parents (DVD7-URL)
8. Develop community collaboration models (DVD8-URL)

Under-Resourced Learners Workshop

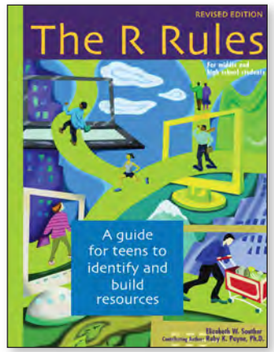
Provides immediately useful strategies for tracking each student's performance, cultivating relational learning in your classroom, quickly assessing student resources, and creating content interventions related to reading, vocabulary, and mental models in reading/writing.

Audience: Teachers and administrators; ideal for department teams

Content-specific secondary workshops available:
English, Math, Social Studies, and Science

Engage Your Under-Resourced Secondary Students

NEW



NEWLY REVISED EDITION

The R Rules Workbook & Facilitator Guide Classroom Set*

Authors: *Elizabeth W. Souther, Contributing Author: Ruby K. Payne, PhD*

Framework and *Bridges* adapted for teens. Everything you need for a semester or 9-week course! Can be aligned to state standards for Life Skills, Career, and Technical Education courses. Packed with activities and strategies that can be used as Response to Intervention (RTI). Includes detailed plans and robust PowerPoints. Perfect for aha! Process certified trainers! Foundational knowledge of Framework or Bridges concepts recommended. Includes DVD, PowerPoints, four bonus video stories.

Classroom set: 20 R Rules Workbooks, 1 Facilitator Guide, and access to PowerPoint slides and bonus video clips $350

The R Rules 2-Book Set*

by Elizabeth W. Souther
Contributing Author: Ruby K. Payne, PhD

2-book set $67 / 20+ $57 (KIT-RRULES)

Includes access to PowerPoint slides and bonus video clips.

The R Rules Facilitator Guide*

by Elizabeth W. Souther, Contributing Author: Ruby K. Payne, PhD

Facilitator Guide $50 / 20+ $42 (MRRULES)

The R Rules Workbook*

by Elizabeth W. Souther, Contributing Author: Ruby K. Payne, PhD

R Rules Workbook $17 / 20+ $15 (WRRULES2)

Bridges Communities Find *The R Rules* Is Great for Summer Programs

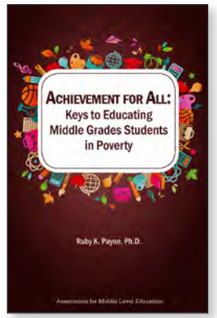
NEW

The R Rules Facilitator Workshop

This workshop helps facilitators learn to present *The R Rules: A Guide for Teens to Identify and Build Resources* curriculum for a high school course.

Audience: Secondary teachers of Life Skills, Consumer, or Business classes; and counselors and administrators. Ideal for Framework- or Bridges-Certified Trainers.

Understand Under-Resourced Middle School Students



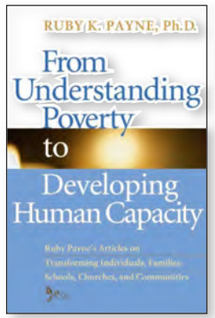
Achievement for All: Keys to Educating Middle Grades Students in Poverty (Published by AMLE)

Author: *Ruby K. Payne, PhD*

What is your plan for helping students in poverty achieve the success in the middle grades that will help them determine and realize their dreams and goals? Includes vital information on: developmental processes of young adolescents in poverty, helping students create their "future stories," developing expertise in teachers and administrators, and identifying resources and interventions for under-resourced youths.

Bonus: Receive five free articles from Dr. Payne to include in your parent/guardian newsletters written exclusively for administrators who purchase *Achievement for All* for their staff!

Paperback $18 / 5+ $14 (BACHIEVE)



From Understanding Poverty to Developing Human Capacity

Author: *Ruby K. Payne, PhD*

This collection of articles covers a broad gamut of poverty-related issues. Ten articles by Dr. Payne, along with two co-written with Philip DeVol, detail how schools, businesses, and communities can build resources with people in poverty. Plus, two reports on *Advance: School Improvement.*

Paperback $17.95 / 5+ $14.95 (BRUBY)

ePUB **eBook $9.99** (EBOOKRUBY)

Rita's Stories DVD

Author: *Rita F. Pierson, EdD*

Entertaining and insightful stories for educators illustrating the concepts in *Framework.* A video companion piece of stories told by Dr. Rita Pierson.

DVD ~~$99~~ $50 (DVD-RITA)

Teaching on Your Feet: 10 Lessons on Being a Master Teacher

Author: *Rita F. Pierson, EdD*

Inspiration and insights in a convenient audio set. Listen on the way to school. **2 audio CDs** $30 (CTEACH-2)

NEW

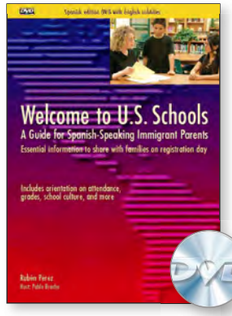
Engagement and Motivation in Classrooms, Communities, and Cubicles eLearning Course

For this and other online courses, visit www.ahaprocess.com/store/type/elearning/

In-depth, on-demand course $189

aha! Process, Inc. ONLINE ENRICHMENT

Need a Tool for Your Hispanic/Latino Parents?

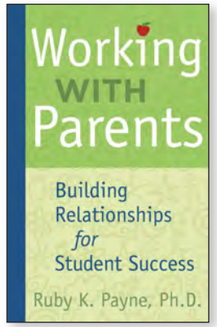


Welcome to U.S. Schools: A Guide for Spanish-Speaking Immigrant Parents*

Author: *Rubén Pérez*

Essential information to share with families on registration day. Includes orientation on attendance, grades, school culture, and more. Interviews with real students telling about their experiences.

Spanish-edition DVD with English subtitles. ~~$97~~ $50
(DWELCOME)



Working with Parents: Building Relationships for Student Success

Author: *Ruby K. Payne, PhD*

Respond effectively to various types of parenting styles and help students in your classroom achieve.

Paperback $9 (BWORK)

ePUB **eBook $6.99** (EBOOKWORK)

Working with Students: Discipline Strategies for the Classroom

Author: *Ruby K. Payne, PhD*

With a section for all grade levels, this book has procedural check-lists for good classroom discipline and management, with examples from four veteran teachers—all with Ruby Payne's clear approach.

Paperback $17.95 / 5+ $14.95 (BDISC)

ePUB **eBook $8.99** (EBOOKDISC)

Understanding Hispanic/Latino Students and Their Parents

Hispanic/Latino students have the highest dropout rate. This workshop provides an understanding of hidden rules in the Hispanic/Latino culture and of issues that Hispanics/Latinos encounter in public schools. Participants will learn strategies to enable students and parents to improve academics and socialization.

Audience: All levels of educators

Do You Have Students Who Cannot Decode?

Tucker Signing Lite App

Author: *Bethanie H. Tucker, EdD*

Tucker Signing Lite, the preview version of Tucker Signing Strategies for Reading, is created to help you try the strategy and make a better purchasing decision. It has all the features of Tucker Signing Strategies but is limited to the videos of 10 Tucker Signs and the words including those signs. Try it!

Available at iTunes, Amazon App Store, and Google Play. FREE

Tucker Signing Strategies for Reading App

Fast and easy to learn, fun to use, and applied immediately! Tucker Signs is a multisensory literacy approach that works wonders with students (young and adult) who struggle with reading. In as little as a few hours readers see the letters, make one of the corresponding hand signs (44 in all), and READ the words!

Available at iTunes, Amazon App Store, and Google Play. $4.99

Tucker Signing Strategies for Reading DVD/Manual*

Author: *Bethanie H. Tucker, EdD*

Learn to use this powerful supplemental strategy for decoding! It works great with any conventional reading program, and children will enjoy it, especially reluctant readers, boys, excessively active children, and those with learning disabilities. Complete with a system of 44 hand signs that prompt associations between letters or word chunks. Now with phonics rules.

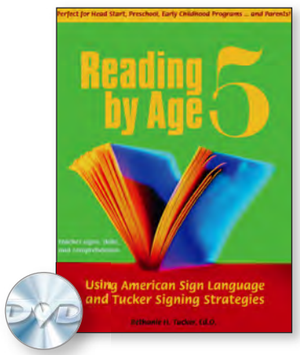
Manual with DVD $50 (KIT-TUCKERDVD)
Manual sold separately $25 (WTUCK)
ePUB **eBook $14.99** (EBOOKTUCKER)

mp4 Video Files of Tucker Signing Strategies for Reading

Author: *Bethanie H. Tucker, EdD*

Tucker Signs on iPod makes an excellent reference tool.

mp4 video files $30 (ITUCK)



Reading by Age 5

Author: *Bethanie H. Tucker, EdD*

This proven, research-based program helps children develop language acquisition, phonemic awareness, and decoding skills; prepare a foundation for reading comprehension skills; outperform fellow students on a variety of reading and pre-reading measurements; communicate their needs with less stress; bond with caregivers through eye contact and positive interactions; and absorb knowledge in other subject areas more readily.

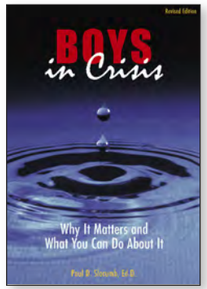
Includes Tucker Signs DVD $39 / 5+ $32 (BREAD)
ePUB **eBook $9.99** (EBOOKREAD)

Tucker Signing Strategies for Reading Workshop

The Tucker Signing Strategies for Reading workshop provides participants with a powerful supplemental strategy for decoding that can be used in conjunction with any conventional reading program.

Audience: Elementary teachers and secondary Reading, Language Arts, and Special Education teachers; preschool workshop also available

Dealing with Boys in Crisis?



REVISED EDITION

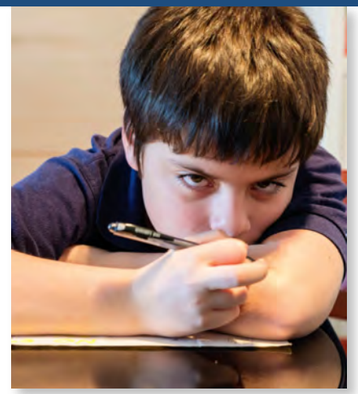
Boys in Crisis: Why It Matters and What You Can Do About It*

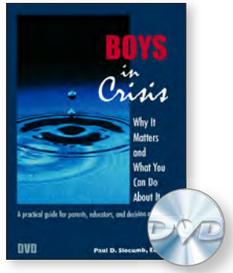
Author: *Paul D. Slocumb, EdD*

The author paints a riveting portrait of the emotional abyss that engulfs many of our male children. Particularly powerful are the book's six true case studies and creative solutions.

Paperback $25 / 5+ $18 (BHEAR)

ePUB eBook $14.99 (EBOOKHEAR)





Boys in Crisis: Why It Matters and What You Can Do About It DVD*

Author: *Paul D. Slocumb, EdD*

This DVD is packed with strategies to help educators and parents understand and connect with boys. Perfect for staff development, PTA/PTO, or viewing as a parent.

DVD $50 (DHEAR) **Bonus:** Downloadable discussion guide on website.

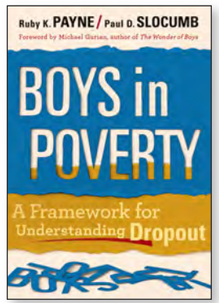
Licensing option: With site license for one school building to copy for parents of students. ~~$195~~ $99

aha! Process, Inc. ONLINE ENRICHMENT

Dealing with Boys: Fundamentals for Success eLearning Course

For this and other online courses, visit ahaprocess.com/store/type/elearning/

One-hour short course $9.99



Boys in Poverty: A Framework for Understanding Dropout (Published by Solution Tree)

Author: *Ruby K. Payne, PhD, Paul D. Slocumb, EdD*

Examine the risk factors for dropout among males living in poverty. Explore personal, community, and school system issues, including family dysfunction, disability, poor teaching, punitive discipline, and absence of differentiated instruction. Offering specific interventions, the book focuses on boys' physical, emotional, cognitive, and social development and the unique problems of sensitive, gay, gifted, ADHD, and postadolescent males.

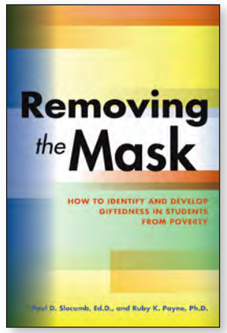
Paperback $24.95 (BDROPOUT)

Boys in Crisis Workshop

Boys receive 85% of the discipline referrals in U.S. schools. They also constitute the majority in Special Education, Title I, and those with reading and writing problems. Find out why, and take home insights and tools to make your school more "boy friendly."

Audience: All levels of educators

Find Gifted Students from Poverty!



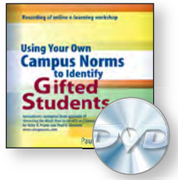
Removing the Mask: How to Identify and Develop Giftedness in Students from Poverty*

Authors: *Paul D. Slocumb, EdD, Ruby K. Payne, PhD*

Rise to the challenge of identifying gifted learners from poverty using the instruments and processes provided inside this book, achieving equity in your gifted program. Also assists with behavior interventions and creating support systems.

Paperback $25 / 5+ $20 (BREMO)

ePUB eBook $14.99 (EBOOKREMO)

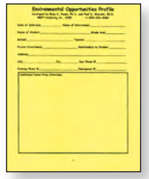


Using Your Own Campus Norms to Identify Gifted Students

Author: *Paul D. Slocumb, EdD*

Paul Slocumb describes how to use your data with EOPs, TPIs, and other instruments included in *Removing the Mask.* Recording of online e-learning workshop. Plays on computer DVD drive.

DVD $15 (DGIFTNORMS)



Environmental Opportunity Profile (EOP) and FAQs

Authors: *Paul D. Slocumb, EdD, Ruby K. Payne, PhD*

Track progress and important data right on the file folder created for this purpose. Other school instruments may be inserted inside the EOP folder.
FAQs: administrative manual to the EOP process, written in Q&A format.
*Ask about **licensing** this for your school district.*

Set of 25 with 1 FAQ $25 (EOP) Additional FAQs $3 (EOP-2)

Slocumb-Payne Teacher Perception Inventory (TPI)

This instrument allows teachers to rate their perceptions of a gifted student on a scale of 1 to 4, including both positive and negative attributes, enabling the teacher to rate the attributes that more closely describe the student's learning behaviors.

4 pages. Set of 25 $25 (MSLOP) *Ask about **licensing** this for your school district.*

Gifted Combo
1 set of EOPs
1 set of TPIs
1 FAQ
1 Campus Norms DVD
$49 ***A $65 value!***
(KIT-GIFT)

Giftedness Workshop

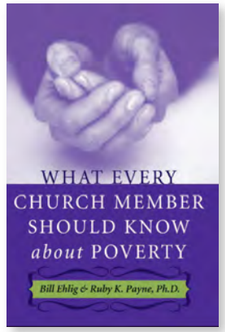
Removing the Mask: How to Identify and Develop Giftedness in Students from Poverty

Does your district's gifted program reflect the demographics of your campus/district? If not, you may not have equity in your gifted program. Typically, gifted programs serve middle-class America to the exclusion of students from poverty.

Audience: Recommended for K–12 teachers and staff

ahaprocess.com

Personal Resources



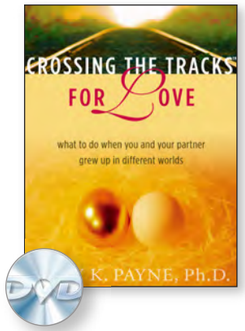
What Every Church Member Should Know about Poverty*

Authors: *Bill Ehlig, Minister, Ruby K. Payne, PhD*

Ideal for book study or Sunday school, this book provides solutions for creating a real welcome by understanding economic class. Includes a new chapter for assessing resources.

Paperback $25 / 5+ $18 (BWHAT)

ePUB **eBook $14.99** (EBOOKWHAT)



Crossing the Tracks for Love: What to Do When You and Your Partner Grew Up in Different Worlds

Author: *Ruby K. Payne, PhD*

Timely guidance for minimizing the impact of economic class differences on intimacy, gender roles, employment, decision making, raising children, in-law relations, dining, and mobility between/among classes.

mp3 file download: Audio book download available at ahaprocess.com $9.99

Paperback $14.95 / 5+ $11.95 (BCROSS)

ePUB **eBook $6.99** (EBOOKCROSS)

Other aha! Process Products: Baseball Caps, Mugs, T-Shirts

Baseball cap: Makes a great gift

Cap $9 (MHAT)

aha! mug: (MCUPS)
Getting Ahead mug: (MCUP-GA)

Mug $8 / 2 for $15

Cotton long-sleeved t-shirt comes in sizes: S-M-L-XL-XXL-XXXL

Shirt $14 (MTSH)

Investigations into Economic Class in America (IECA) eLearning Course

For this and other online courses, visit www.ahaprocess.com/store/type/elearning/

aha! Process, Inc. ONLINE ENRICHMENT

In-depth, on-demand course $229

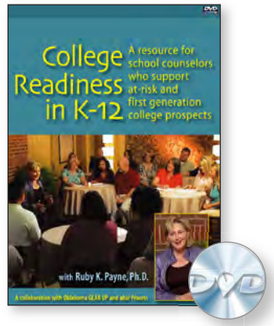
College Readiness

First in the Family: Help Your College Student Succeed and Prosper the First Year and Every Year

Author: *Rita F. Pierson, EdD*

Help your college student succeed and prosper the first year and every year with Rita F. Pierson, EdD. This DVD gives parents of first-generation college students the information and tools they need to help their students succeed—even if they didn't go to college themselves.

DVD $50 (DFIRST) **Both DVDs** $115 (SET-COLLDVD)

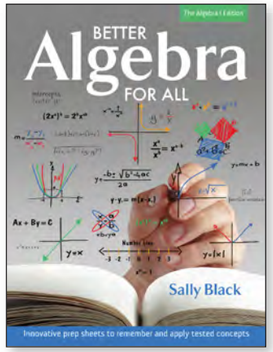


College Readiness in K–12: A Resource for School Counselors Who Support At-Risk and First-Generation College Prospects

Author: *Ruby K. Payne, PhD*

Help first-generation and all would-be college students succeed in school by arming counselors with information and understanding. These robust downloadable tools support four training segments—a plan for vertical alignment of all grade levels, barriers to success, and how to honor and maintain one's roots.

DVD $75 (DCOLLR) **Both DVDs** $115 (SET-COLLDVD)



Better Algebra for All

Author: *Sally Black*

Math teachers and their students will love Sally Black's new workbook with innovative prep sheets to remember and apply tested concepts. Each page presents an algebra concept—using tried-and-true methods that improve success for students on state test scores. These prep sheets can be printed for individual students or displayed in the classroom.

This book correlates the Common Core standards with the Texas Readiness and Supporting Standards. Each state is tested over these common standards to create its national rating. It is the hope of the author that this book will help students and teachers find success in these assessments.

Paperback $12 / 5+ $10.50 (BALGEBRA) ePUB **eBook $9.99** (EBOOKALGEBRA)

Ready for College, Ready for Careers Workshop

Ready for College, Ready for Careers is designed especially for P–12 and college professionals who help low-income middle school and high school students prepare for college. Based on the work of Dr. Ruby Payne in *A Framework for Understanding Poverty* and Becker, Krodel, and Tucker's award-winning *Understanding and Engaging Under-Resourced College Students,* this workshop enables participants to better understand the environments from which their under-resourced students come and develop more effective approaches to help them succeed.

Participants will learn how to help under-resourced students:

- Understand the hidden rules of college and the workplace
- Move from a concrete, contextualized environment to one that is abstract and representational
- Envision a future story that includes higher education and satisfying employment
- Develop the necessary emotional, cognitive, and language resources to realize that future story

Audience: Recommended for secondary faculty and staff, postsecondary faculty and staff

***Workshop available ♦ ahaprocess.com ♦ (800) 424-9484**

College Solutions

COLLEGE ACHIEVEMENT ALLIANCE

Why are college retention and completion rates often so low for under-resourced and first-generation students? What changes can colleges make in the classroom and on campus to help these students succeed in higher education and in life? Based on the groundbreaking book, *Understanding and Engaging Under-Resourced College Students,* College Achievement Alliance workshops will help you understand both the challenges and strengths your students from generational poverty bring to campus.

Learn how you can harness those strengths for higher student achievement and a more supportive college climate. Coupled with our award-winning curriculum, *Investigations into Economic Class in America,* our program will help your faculty, administration, and students partner to create opportunities for everyone. Interested in learning more about how College Achievement workshops and training can help you improve student retention?

Call (800) 424-9484 to learn more.

Featured Workshops

Understanding and Engaging Under-Resourced College Students

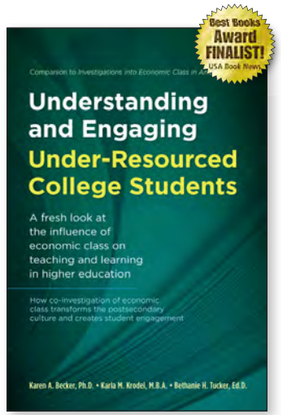
College Retention and Engagement: A Systems Approach

Ready for College, Ready for Careers

Investigations into Economic Class in America

College Achievement Alliance Trainer Certification

Want Higher Retention Rates?



Understanding and Engaging Under-Resourced College Students (URCS): A fresh look at the influence of economic class on teaching and learning in higher education*

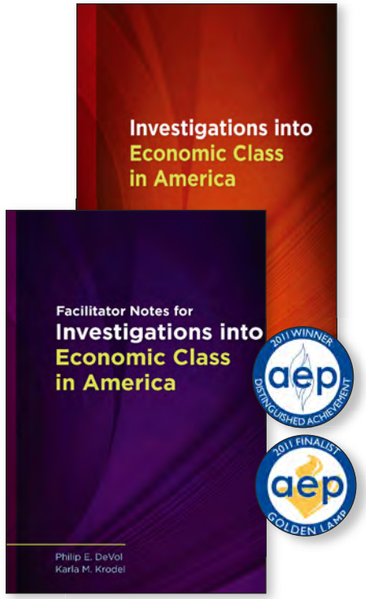
Authors: *Karen A. Becker, PhD, Karla M. Krodel, Bethanie H. Tucker, EdD (foreword by Michael Theall, PhD)*

A powerful tool for improving retention and graduation rates—provides postsecondary educators, administrators, and student support services personnel with a comprehensive and focused look at both the needs of students and strategies for their success.

This book establishes a postsecondary platform for the strategies contained in *A Framework for Understanding Poverty, Bridges Out of Poverty,* and *Getting Ahead in a Just-Gettin'-By World*. Companion to *Investigations into Economic Class in America.*

Paperback $39.95 / 5+ $35 (BCOLLFAC) **Bulk price** 100+ $28

ePUB **eBook $24.99** (EBOOKCOLLFAC)



Investigations into Economic Class in America Workbook (IECA)*

Authors: *Philip E. DeVol, Karla M. Krodel*

Investigations is a sequenced curriculum designed to help first-generation, low-income students succeed in college. Unlike many such courses, *Investigations* puts students in the role of knowledge creator, building on the skills and resources they bring to the table and inviting them to play a role in the larger campus community.

Paperback $32.50 / 10+ $27.75 (WINVEST)

ePUB **eBook $22.50** (EBOOKWINVEST)

Available on Bookshelf from VitalSource

Facilitator Notes for Investigations into Economic Class in America Workbook (IECA)

Paperback $32.50 / 10+ $27.75 (MINVEST)

ePUB **eBook $22.50** (EBOOKMINVEST)

Investigations into Economic Class in America Set*

(see information above)

2-book set $65 / 10+ $57 (KIT-INVEST)

Understanding and Engaging Under-Resourced College Students (URCS)

This professional development moves faculty and staff through a transformational process by first building understanding of the "what" and "why" of under-resourced college students, then developing the "how to" teaching and program design strategies.

Audience: College and university faculty and staff

College Achievement Alliance Trainer Certification

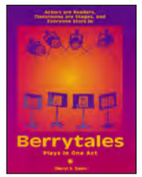
Become a CAA-Certified Trainer and take this information back to your institution. Includes *Investigations Into Economic Class.*

Audience: College and university faculty and staff

***Workshop available ♦ ahaprocess.com ♦ (800) 424-9484**

Digital Editions

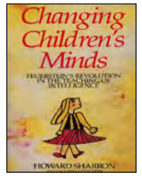
ePUB



Berrytales: Plays in One Act
by Cheryl E. Davis

Innovative, one-act plays for middle-schoolers that combine dialogue, narrative, improvisation, and content. Easily adaptable for a wide variety of classroom situations. Best for Grades 5–9.

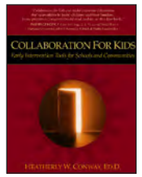
eBook $9.99 (EBOOKBERRY)



Changing Children's Minds: Feuerstein's Revolution in the Teaching of Intelligence
by Howard Sharron & Martha Coulter

Reuven Feuerstein has shown that cognitive issues can be addressed, that instrumental enrichment is a highly effective substitute for mediated learning.

eBook $9.99 (EBOOKCHAN)



Collaboration For Kids: Early-Intervention Tools for Schools and Communities*
by Heatherly W. Conway, EdD

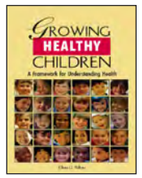
An interactive process for addressing, early in a child's life, problems that negatively impact education.

eBook $9.99 (EBOOKCOLL)

Cookin' in the Classroom!
by Kim D. Ellis

Cuisine-based, multidisciplinary program to address specific areas of academic weakness, life skills, and practical decision making.

eBook $4.99 (EBOOKSUMM)



Growing Healthy Children
by Ellen D. Allen, BSc, ND

Creates a new paradigm for optimal health, refocusing the idea of health and growth on what should be happening in development rather than on looking for symptoms of illness.

eBook $5.99 (EBOOKGROW)

The Integrated Approach to Student Achievement
by Donyall D. Dickey

The Integrated Approach to Student Achievement will help your school demonstrate AYP and close your achievement gap. Using the proven, research-driven principles should result in double-digit gains for all student groups in one school year.

eBook $8.99 (EBOOKINTEG)

The Journey of Al and Gebra to the Land of Algebra
by Bethanie H. Tucker, EdD

Positive and negative numbers, exponents, and linear equations are among the algebraic concepts illuminated in this medieval story.

eBook $ 9.99 (EBOOKJOUR)

Living on a Tightrope: A Survival Handbook for Principals*
by William A. Sommers, PhD & Ruby K. Payne, PhD

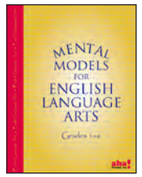
Provides a variety of activities to be used in the balancing act of at least three tightropes of educational management, including relationships, power, and identity.

eBook $14.99 (EBOOKLIVI)

Los Vryosos (The Radiant Ones): A Tale from the Varrio
by Adan Hernandez

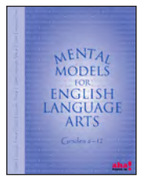
Can inspire self-expression through art, music, or literature. Includes many Spanish and Caló phrases. Also good for alternative programs.

eBook $5.99 (EBOOKLOSV)



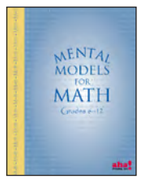
Mental Models for English/Language Arts: Grades 1–6*
Teach abstract information with these mental models. Includes mental models for writing, literature, reading, vocabulary, planning.

eBook $5.99 (EBOOKMMENG)



Mental Models for English/Language Arts: Grades 6–12*
Teach abstract information with these mental models. Includes mental models for writing, literature, reading, vocabulary, planning.

eBook $5.99 (EBOOKMMENG6-12)



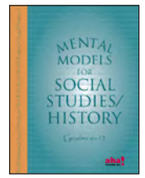
Mental Models for Math: Grades 6–12*
Help students translate information from the abstract to the concrete almost instantly. Includes algebra, geometry, data analysis, number operations, and more.

eBook $5.99 (EBOOKMMMATH)

Need a hard copy? Contact us—limited quantities of some books are available.

More Digital Editions

ePUB



Mental Models for Social Studies/History: Grades 6–12*
Help students translate information from the abstract to the concrete. Includes mental models on geographical themes, economic patterns, political patterns, historical patterns, and conflicts.

eBook $5.99 (EBOOKMMSS)

Mr. Base Ten Invents Mathematics
by Bethanie H. Tucker, EdD

Mathematical concepts at the foundational level. A glove maker who starts by sewing finger covers soon "invents" place value, addition, subtraction, multiplication, and regrouping.

eBook $9.99 (EBOOKMRBA)

Nona Lisa #1: The Hydrologic Heist
(in "manga" style)
by Jesse Conrad, illustrations by Sara Pocock

Private investigator Nona Lisa solves the case of the stolen watercycle, a top-secret prototype personal transport vehicle with special features.

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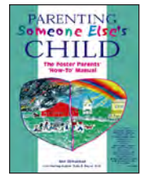

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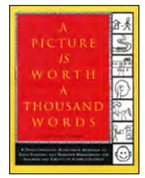

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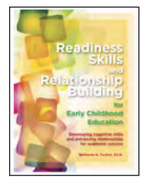

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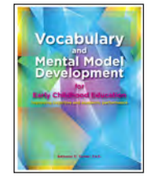

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